

# Diploma in Rural Business Agriculture

## Qualifications

- Telford Diploma in Rural Business (Level 5).

## Unit Standards Towards

- National Certificate in Agribusiness Management (Agribusiness Resource Management) (Level 5).
- National Certificate in Agribusiness Management (Business Planning and Financial Management) (Level 5).
- National Diploma in Agribusiness Management (Level 5).

## Duration

One academic year, 34 weeks.

**Start date:** Mid February **End date:** November.

## Entry Requirements

A level 3 qualification in rural studies including a basic knowledge of livestock, pastures and soils, and practical skills in an appropriate context (e.g. with livestock). There must be a reasonable likelihood of success at level 5, with good study habits and sound literacy and numeracy skills.

## Accommodation

Five and seven day boarding is available in our on-campus halls of residence.

**Students are encouraged to apply early.**

## Correspondence Courses

Telford has a wide variety of part-time correspondence courses available. Please contact Telford or visit [www.telford.ac.nz](http://www.telford.ac.nz) for more information.

## Want More Information?

Visit [www.telford.ac.nz](http://www.telford.ac.nz), contact us on 0800 835 367 or email [enquiry@telford.ac.nz](mailto:enquiry@telford.ac.nz) for further information. DVD's available. Visit us at an expo, come for a campus tour or come on Telford's taster week.



**Disclaimer:** The information contained in this document is accurate at the time of printing. It is intended for guidance purposes only. Telford – a Division of Lincoln University, reserves the right to cancel or postpone any course for any reason and shall not be liable for any claim other than that proportion of the course fee which the cancelled or postponed portion bears. Programmes may be dependent upon Ministry of Education funding allocation.



**Phone** 0800 835 367  
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## Why Study at Telford?

Telford – a Division of Lincoln University can provide you with a sound balance of knowledge and skills with a rural focus, to apply to career opportunities in the rural sector, or further study.

Telford campus is situated on 880 hectares of rolling, South Otago farmland with sheep and beef, dairy, deer and equine units, including 60ha of forestry. Mechanics, carpentry and welding workshops are within two minutes walk of Telford's halls of residence.

Modern farming requires a blend of practical on-farm skills with up-to-date knowledge of farm management and industry practices. Telford's 34 week diploma programme is designed to give you the skills to be a modern progressive farmer.

Telford offers small classes with a 'HANDS ON' training emphasis. Regular course reviews ensure that we are providing the most appropriate programmes.

**Scholarships, student loans, allowances and grants apply, enquire today at [enquiry@telford.ac.nz](mailto:enquiry@telford.ac.nz).**

## Semester One

The Telford Diploma in Rural Business is designed to give students a better transition from the Level 2 and 3 certificates to the Level 5 capabilities that are required in the Diploma programme – i.e. a smoother transition from programmes that are predominately practical to programmes that are predominately theory.

### Topics Covered Include:

- Course 1: Physical property resources
- Course 2: Practicum 1 (fencing, animal handling, tractors, pastures)
- Course 3: Production 1 (health, breeding, feeding, production performance)
- Course 4: Professional skills 1 (business planning, current sector issues, financial skills, research and report writing, oral presentations, computing skills).

## Work Experience

You will have tutor-supervised work experience to reinforce and further develop skills learnt during certificate studies. There will be work experience throughout semester one and two.

During your work experience throughout the year, you will be required to gather data related to various aspects of production and process this data into meaningful information. From this information you will extract recommendations and decisions about production strategies.



## Semester Two

At the end of semester one you may choose to exit with the Telford Certificate in Applied Rural Production (Level 4) or you may continue on to complete the Telford Diploma in Rural Business. This course provides you with a higher level of learning that will enable you to progress more rapidly to supervisory roles.

### Topics Covered Include:

- Course 5: Resource management (risk, sustainability, livestock trading, health and safety)
- Course 6: Professional skills 2 (current sector issues, human resources, financial skills, advanced livestock production, presentation skills)
- Course 7: Practicum 4 (soil analysis, water analysis, effluent issues, harvesting, feed budgets, monitoring objectives and action plans, market analysis)
- Course 8: Financial management (budgeting and planning, investment and development strategies, agribusiness economics).

